



Exhibitor/Sponsor Agreement

22-24 November 2024

Please register my company's participation at the CTICC Ultimate Beverage Show

We agree to abide by the standard TERMS & CONDITIONS and surety clause of the contract with the Cape Town International Convention Centre.

In terms of the Consumer Protection Act 68 of 2008 please tick where applicable:

In terms of the Consumer Protection Act 68 of 2008, please tick where applicable:

Net asset value less than R2 million

Annual turnover exceeds R2 million

Annual turnover is less than R2 million

Exhibitor/Sponsor Details

Company
(Pty) Ltd, CC, Trust, Partnership,
Sole Prop
VAT No.

 Reg. No. / ID No

Physical Address

Street Name
Suburb
City

 Street No.

 Postal Code

Postal Address

Street Name
Suburb
City

 Street No.

 Postal Code

Contact Person

First Name
Surname
Tel No.
Cell No.
Email
Accounts Contact
Accounts Tel No.
Email
Visitor Catalogue Name

 + Fax No. +
 +

 +

Please Indicate Your Sector

Sector Name
Date of issued contract
Name



Payment Terms

25% Payment due on signature
25% due 3 months before event
50% total balance due 1 month before event

[Yellow input fields for payment terms]

Special Notes

Social Media Handles

Facebook
Instagram

[Yellow input fields for social media handles]

Stand Details And Costs

Venue: CTICC	Name:			Stand Size	Additional Information	
Stand Dimension	Cost / sq.		SQM	Total m²	Stand No:	
Standard Package						
Space Only						
Other:						
SPONSORSHIP ITEM	LESS 10%		EARLY BIRD DISCOUNT			
				SUBTOTAL		
				VAT		(15% VAT)
				TOTAL AMOUNT DUE		

Photography Consent

CTICC uses photographs of exhibitions hosted in publicity material and for marketing purposes. This includes, but is not limited to, social media, sales brochures, presentations, corporate reports and advertising material. By marking "Yes" you grant CTICC express permission to photograph and/or utilise photographs from your Stand.

Yes No

Signed For By The Exhibitor /Sponsor

Signature

Date of signature

The signatory warrants his / her authority to sign this Contract on behalf of the entity, warrants that he / she has read, fully understood and considers the entity bound by the TERMS & CONDITIONS attached

Name

Job Title

[Yellow input fields for exhibitor signature and details]

Photography Consent

Signature

Date of signature

SIGNED FOR BY ORGANISER

Name

Job Title

[Yellow input fields for organiser signature and details]



Exhibitor/Sponsor Agreement Terms And Conditions

1. INTERPRETATION

In the Agreement unless the context otherwise indicates:

- 1.1. "Agreement" means the Schedule, these Terms and Conditions and the Exhibitor's Manual;
- 1.2. "Certificate of Compliance" means a certificate prepared by an electrician/electrical contractor who is registered with the Electrical Conformance Board of South Africa confirming that the electrical installations in the Stand comply with the applicable legislation;
- 1.3. "Commencement Date" means the date of commencement of the Exhibition;
- 1.4. "Convention Centre" means the Cape Town International Convention Centre located at the corner of Walter Sisulu Avenue and FW de Klerk Boulevard, Foreshore, Cape Town and any extended areas;
- 1.5. "CTICC" means Cape Town International Convention Centre State Owned Company Limited (RF);
- 1.6. "Custom Built Stand" means a Stand to be constructed, erected and installed by the Selected Stand Contractor;
- 1.7. "Days" means ordinary days including Saturdays, Sundays and South African public or national holidays unless the context indicates otherwise;
- 1.8. "Enhancements" means any modifications and/or enhancements made by the Exhibitor/Sponsor or its Selected Stand Contractor to a Stand (other than a Custom Built Stand);
- 1.9. "Exhibition" means the exhibition organised by the CTICC at the Convention Centre;
- 1.10. "Exhibition Area" means the specific areas and facilities to be utilised by the Exhibitor/Sponsor, during the Exhibition, as identified in the Schedule;
- 1.11. "Exhibition Charge" means the amount specified in the Schedule that is payable by the Exhibitor/Sponsor to CTICC as consideration for the hire of the Stand for the Exhibition Period;
- 1.12. "Exhibition Period" means the period during which the Stand shall be hired by the Exhibitor/Sponsor as specified in the Schedule; "Exhibitor/Sponsor" means the party indicated in the Schedule who is hiring the Stand/s from the CTICC;
- 1.13. "Exhibitor's Manual" means the manual provided by the CTICC to the Exhibitor/Sponsor prior to the Exhibition;
- 1.14. "Flame Retardant Certificate" means a certificate confirming that the Stand and the materials in the Exhibition Area are safe in accordance with the applicable legislation and regulations;
- 1.15. "Hazardous Substance" means any substance or article which, in the opinion of the CTICC or any person designated by CTICC, may create a risk of fire, explosion or the release of noxious gases, or cause damage to the Convention Centre or its contents, or may create any risk to the health and safety of occupants of the Convention Centre or surrounding areas;
- 1.16. "Juristic Person" means, for the purposes of this agreement, a public or private company, close corporation, trust, partnership, association or other body of persons;
- 1.17. "Official Stand Contractor" means the contractor appointed by the Organiser to erect all Stands other than Custom Built Stands;
- 1.18. "Organiser" means the organiser of the Exhibition, which may be used interchangeably with "CTICC" throughout the Agreement;
- 1.19. "Prime Rate" means the prime interest rate charged by CTICC's bankers on overdrawn current accounts from time to time calculated daily and compounded monthly in arrears as certified (in the case of a dispute as to the rate so payable) by any manager of any branch of the bank whose authority, designation and appointment it shall not be necessary to prove;
- 1.20. "Schedule" means the schedule to which these Terms and Conditions are annexed;

- 1.21. "Selected Stand Contractor" means a contractor appointed by the Exhibitor/ Sponsor to construct, erect and install its Custom Built Stand or to effect Enhancements to the Exhibitor/Sponsor's Stand;
- 1.22. "Stand" means the exhibition stand constructed, erected and installed by the Organiser which the Exhibitor/Sponsor shall use for the displaying and/ or demonstrating of products and/or services as permitted in terms of the Agreement. "Stand" shall include "Custom Built Stand" as and when the context indicates;
- 1.23. "Structural Engineering Certificate" means a certificate prepared by a qualified structural engineer confirming that the Stand is safe in accordance with the applicable legislation;
- 1.24. "Surety" means the signatory to the Agreement acting for and on behalf of the Exhibitor/Sponsor in the event of the Exhibitor/ Sponsor being a Juristic Person;
- 1.25. "Total Charges" means the Exhibition Charge and additional charges and costs due to CTICC in terms of the Agreement;
- 1.26. "VAT" means Value Added Tax payable in terms of the VAT Act 89 of 1991.
- 1.27. "Venue" means the specific venue / auditorium at the Convention Centre which will be utilised for the hosting of the Exhibition.

2. EXHIBITOR/SPONSOR'S STAND

- 2.1. The Organiser shall provide the Exhibitor/Sponsor with a Stand for the Exhibition unless the Exhibitor/Sponsor expressly requests a Custom Built Stand in the Schedule.
- 2.2. The Selected Stand Contractor shall be required to erect the Custom Built Stand or Enhancements in accordance with the Exhibitor's Manual. CTICC does not warrant that the Exhibition Area is suitable or fit for the purpose for which the Exhibitor/ Sponsor or its Selected Stand Contractor wishes to erect its Custom Built Stand or Enhancements and the Exhibitor/Sponsor acknowledges the suitability of the Exhibition Area in this regard.
- 2.3. CTICC shall have free and undisturbed access to the Stand at all times prior to and during the Exhibition. CTICC shall be entitled to issue directives verbally or in writing insofar as the Stand may not comply with the specifications contained in the Exhibitor's Manual or otherwise. The Exhibitor/Sponsor shall comply timeously with any directives provided by CTICC.
- 2.4. The agreement concluded between the Exhibitor/Sponsor and the Selected Stand Builder shall be subject to the CTICC's prior written approval.
- 2.5. Should the Selected Stand Builder fail to erect the Custom Built Stand or the Enhancements in accordance with the Exhibitor's Manual or CTICC's directives timeously, or should the Exhibitor/ Sponsor fail to maintain the appearance of its Stand during the course of the Exhibition, CTICC shall be entitled to cancel the Agreement without further notice to the Exhibitor/ Sponsor and to close the Stand, at its sole discretion, and to revoke the Exhibitor/ Sponsor's access to the Exhibition. The Exhibitor/Sponsor shall not be entitled to a refund of the Exhibition Charge or any additional costs already paid to the CTICC should the Agreement be cancelled in terms of this clause.
- 2.6. Whereas the CTICC shall endeavour to allocate to the Exhibitor/ Sponsor the Stand and Exhibition Area as described in the Schedule, the CTICC reserves the right to relocate the Stand at its sole discretion upon providing the Exhibitor/Sponsor, and the Selected Stand Builder as the case may be, with reasonable notice of the relocation. CTICC shall in no way be held liable in the event that an Exhibitor/Sponsor is required to relocate its Stand.
- 2.7. The Exhibitor/Sponsor shall enjoy no rights to the Stand or the shell scheme save as provided for herein and ownership of the shell scheme shall not pass to the Exhibitor/Sponsor.

3. ADDITIONAL CHARGES

- 3.1 The Exhibitor/Sponsor shall be liable for all additional charges incurred by CTICC at the Exhibitor/Sponsor's request or where obligatory in connection with the Exhibition and/or the Exhibitor/Sponsor's occupation of the Exhibition Area including but not limited to costs in respect of:
- 3.1.1 compressed air, gas connections, water consumed, plumbing connections, parking and porter services;
 - 3.1.2 audio visual equipment and services required for the Stand, telephony, data transmission or access services, facsimile and photocopy charges;
 - 3.1.3 Stand catering and entertainment;
 - 3.1.4 in respect of Custom Built Stands or Enhancements, the fees related to the appointing of a structural engineer as well as the obtaining of a Structural Engineering Certificate;
 - 3.1.5 cost of all staff or personnel provided by or on behalf of CTICC for the use of the Exhibitor/Sponsor on their Stand,
 - 3.1.6 all goods and services procured at the special instance and request of the Exhibitor/Sponsor from third parties, shall, unless otherwise agreed between the parties in writing be provided by or on behalf of CTICC and paid by the Exhibitor/Sponsor to CTICC on demand and in addition to the Exhibition Charge; and
 - 3.1.7 including VAT on all costs.
- 3.2 Any additional charges incurred which have not been paid for by the Exhibitor/Sponsor in accordance with clause 4 below shall be treated on a "cash on delivery" basis.
- 3.3 Where the Exhibitor/Sponsor is permitted to provide its own goods and/or services in relation to the Exhibition as agreed in writing, CTICC reserves the right to impose a charge (corkage fee) to the Exhibitor/Sponsor in respect of such goods and/or services provided or supplied by the Exhibitor/Sponsor.
- 3.4 The Exhibitor/Sponsor shall consult with CTICC in relation to any services required in respect of the Exhibition and the estimated costs thereof at least 3 (three) months prior to the Commencement Date unless the CTICC determines otherwise.

4. PAYMENT

- 4.1 Unless otherwise agreed in writing between the CTICC and the Exhibitor/ Sponsor, the Exhibitor/Sponsor shall make all payments in terms of the Agreement to CTICC on the dates contemplated in clause 4.3, notwithstanding that an invoice may not have been received. All amounts due and not received by CTICC timeously shall bear interest at the Prime Rate plus 2%. All payments made by the Exhibitor/Sponsor are nonrefundable save as provided for in clauses 4.5 and 13.4.
- 4.2 All amounts owing to CTICC in terms of the Agreement shall be paid to CTICC in the manner and at the place stipulated by CTICC from time to time together with VAT thereon. Unless otherwise stated, all amounts indicated in the Agreement are indicated exclusive of VAT. No credit card payments will be accepted in respect of amounts due which exceed R50,000.00.
- 4.3 Unless otherwise stated in the Agreement, the following payments shall be made in respect of the Total Charges on or before the following dates:
- 4.3.1 Should the Agreement be concluded in excess of 4 (four) months prior to the Exhibition:
 - 4.3.1.1 25% of the Total Charges on signing of the contract;
 - 4.3.1.2 25% of the Total Charges no later than 3 (three) months before the commencement of the Exhibition Period; and
 - 4.3.1.3 the balance of the Total charges by no later than 1 (one) month before the commencement of the Exhibition Period.

- 4.3.2 Should the Agreement be concluded within 4 (four) months of the Exhibition:
 - 4.3.2.1 50% of the Total Charges on signature of the Agreement; and
 - 4.3.2.2 the balance of the Total Charges by no later than 1 (one) month before the commencement of the Exhibition Period.

- 4.4 In the event that the provisions of clause 4.3 cannot be applied, the payment of all relevant amounts shall be as provided for in the Agreement and the Total Charges shall be paid by no later than the 30 (thirty) days before the Commencement Date unless otherwise stated and stipulated on the invoice sent.
- 4.5 CTICC shall in its sole discretion and to the extent possible, be entitled to apply the amount referred to in clause 4.3 to satisfy any amounts due to CTICC by the Exhibitor/Sponsor in terms of the Agreement or otherwise. CTICC shall refund any surplus to the Exhibitor/Sponsor as soon as it is satisfied that the Exhibitor/Sponsor has fulfilled all its obligations and commitments to CTICC. If the actual amount owing by the Exhibitor/Sponsor to CTICC in respect of the additional charges or otherwise incurred on behalf of the Exhibitor/Sponsor in terms hereof exceeds the amount held by CTICC in terms of 4.3 and 4.4, CTICC will send the Exhibitor/Sponsor a supplementary invoice for the balance owing which amount shall be payable on demand.
- 4.6 Should the Exhibitor/Sponsor fail to make any payment due to CTICC on or before the dates contemplated herein or in the Schedule, CTICC shall be entitled without prejudice to any of its other rights or remedies in law or in terms hereof, without any further notice of default:
- 4.6.1 to cancel the Agreement and to retain as pre-estimated damages any payments already made by the Exhibitor/Sponsor to CTICC, without prejudice to CTICC's right to claim any additional damages where appropriate; and
 - 4.6.2 to appoint a third party to recover any monies owed by the Exhibitor/Sponsor to CTICC, and the Exhibitor/Sponsor shall be liable for all such costs incurred by CTICC and/or levied or charged by the third party including any extra-judicial costs, legal fees and costs (including collection commission) on the scale of attorney and own client.
- 4.7 Subject to clause 13, the Total Charges shall be due and payable by the Exhibitor/Sponsor notwithstanding that the Exhibitor/Sponsor may not, for whatever reason, make use of the Exhibition Area or any part thereof.

5. USE OF THE STAND

- 5.1 The Exhibitor/Sponsor's use of the Stand shall only be used for displaying and demonstrating the products and/or services listed in the Schedule.
- 5.2 The Exhibitor/Sponsor shall not, without the prior written consent of the CTICC, be entitled to use any audio and/or visual apparatus which may cause a nuisance to other exhibitors or negatively affect the successful hosting of the Exhibition.
- 5.3 The Exhibitor/Sponsor and its representatives, suppliers, contractors and/or employees shall not be entitled to distribute any material at the Exhibition other than at its Stand, unless expressly permitted by the Exhibitor's Manual.
- 5.4 The Exhibitor/Sponsor and its representatives, suppliers, contractors and/or employees shall under no circumstances be entitled to display or distribute any material or wear any clothing which is offensive, discriminatory, inappropriate or of a political nature.
- 5.5 The Exhibitor/Sponsor shall ensure that the Stand is adequately staffed at all times during the Exhibition and shall not be entitled to commence with breakdown of the Stand prior to the times stipulated in the Exhibitor's Manual.
- 5.6 The Exhibitor/Sponsor is to ensure that its representatives, suppliers, contractors and employees comply with the applicable terms of the Occupational Health and Safety Act 85 of 1993. Stand sharing is strictly prohibited unless prior written approval is obtained from the Organiser.

- 5.7 The Exhibitor/Sponsor shall not be entitled to cede, assign, transfer, delegate or alienate any of its rights and obligations, as the case may be, in this Agreement without the prior written consent of the CTICC. This includes the right to sub-let the Stand, or any portion thereof, to a third party.
- 5.8 Should the Exhibitor/Sponsor and/or its representatives, suppliers, contractors and/or employees breach the terms of this clause 5 the CTICC shall, in its sole discretion:
- 5.8.1 issue a verbal or written directive requiring immediate compliance and rectification thereof, failing which the CTICC shall be entitled to cancel the Agreement without further notice to the Exhibitor/Sponsor and to close the Stand and to revoke the Exhibitor/Sponsor's access to the Exhibition, alternatively to eject certain individuals from the Exhibition; or
- 5.8.2 in the event of the breach being of a material nature, immediately cancel the Agreement without further notice to the Exhibitor/Sponsor, close the Stand and revoke the Exhibitor/Sponsor's access to the Exhibition, alternatively eject certain individuals from the Exhibition.
- 5.9 The Organiser reserves the right, should any portion of the Exhibition Area remain unoccupied on the Commencement Date, or should any space be forfeited due to failure by an Exhibitor/Sponsor to make payment in full of the Total Charges, to allocate such space to any other Exhibitor/Sponsor, or use such space in any other manner the Organiser deems necessary. This clause shall not be construed as affecting the obligation of the Exhibitor/Sponsor to pay the Total Charges should the Organiser not resell the space.
- 6. FITTING OUT AND VACATING**
- 6.1 The fitting out and vacating of the Exhibition Area shall be done in accordance with the Exhibitor's Manual.
- 6.2 Unless the prior written approval of CTICC has been obtained, no alterations shall be effected to the Exhibition Area, nor shall the Exhibitor/Sponsor affix anything, cut, break open, drill or drive nails into floors, walls, ceilings, pillars, partitions, windows and other structures or fixtures in and around the Convention Centre.
- 6.3 Any and all work required to be carried out in the Exhibition Area for the temporary connection of, inter alia, electricity, compressed air, water, drainage, gas, waste gas removal and for temporary connection to the central aerial system shall be undertaken exclusively by the Official Stand Builder or the Selected Stand Builder. The Exhibitor/Sponsor shall, in the first instance, be liable for all costs incurred pursuant to the foregoing, notwithstanding that the work may have been carried out for the benefit of or on behalf of any other exhibitor or participant.
- 6.4 At the end of the Exhibition Period and in accordance with the Exhibitor's Manual the Exhibitor/Sponsor shall vacate and deliver the Exhibition Area to the Organiser in the same good condition as it was made available to the Exhibitor/Sponsor.
- 6.5 CTICC shall be entitled, at all times, without prejudice to its rights in law to repair, at the sole expense of the Exhibitor/Sponsor, anything installed, damaged, removed or altered in contravention of the provisions of the Agreement without being obliged to give the Exhibitor/Sponsor an opportunity to remedy as time is of the essence in completing same.
- 6.6 If the Exhibitor/Sponsor fails to vacate and deliver the Exhibition Area on the date designated for vacation or delivery or if delivery or vacation is not made to the satisfaction of CTICC, CTICC shall be entitled to take any and all remedial steps necessary and all costs incurred, including legal costs on an attorney and client scale will be for the account of the Exhibitor/Sponsor.
- 6.7 If the Exhibitor/Sponsor and/or its representatives, suppliers, contractors and/or employees fail to vacate the Exhibition Area by the time specified in the Exhibitor's Manual, CTICC shall be entitled to recover any damages from the Exhibitor/Sponsor that CTICC may suffer as a consequence of the Exhibitor/Sponsor's failure to vacate timeously.
- 6.8 CTICC accepts no responsibility for the safekeeping of any property left in the Convention Centre at the expiry of the Exhibition Period. The Exhibitor/Sponsor will ensure that none of its property is left in the Venue at the expiry of the Exhibition Period and advise CTICC in writing within six hours after the expiry of the Exhibition Period of any items left at the Convention Centre.
- 6.9 If CTICC collects or stores any property it accepts no liability for safekeeping thereof, it being at the risk of the Exhibitor/Sponsor and the Exhibitor/Sponsor shall be liable to pay CTICC's reasonable charges for removing and/or storing such property.
- 7. AUTHORITIES, PERMISSIONS AND LICENCES**
- 7.1 The Exhibitor/Sponsor shall be responsible for and confirms and warrants that it is and will, at all relevant times, be in possession of all necessary authorities' permissions and licences for all aspects of the Exhibition, the fitting-out of the Exhibition Area and any activities connected with the Exhibition save to the extent that the Organiser has undertaken to provide such permissions and licences in the Exhibitor's Manual.
- 7.2 The Exhibitor/Sponsor indemnifies the CTICC against any and all amounts, including penalties and fines, which the CTICC may become liable to pay to any authority as a result of the Exhibitor/Sponsor's failure to comply with clause 7.1.
- 7.3 Should the Exhibitor/Sponsor be required to submit any certificates to the Organiser, as provided for in the Exhibitor's Manual, and fail to submit such certificates timeously, the following penalties shall apply:
- 7.3.1 10% of the Exhibition Charge if certificates are submitted less than 1 (one) hour after the deadline;
- 7.3.2 20% of the Exhibition Charge if certificates are submitted between 1 (one) hour and 2 (two) hours after the deadline;
- 7.3.3 100% of the Exhibition Charge if certificates are submitted more than 2 (two) hours after the deadline.
- 8. LIABILITY**
- 8.1 CTICC, its officers, employees, agents and/or contractors, will not be responsible for any injury, loss, damage or costs of any nature whatsoever (including but not limited to the costs of legal action) suffered by the Exhibitor/Sponsor and/or its representatives, suppliers, contractors and/or employees arising out of any cause whatsoever, save where such injury, loss, damage or costs arises out of the gross negligence or wilful default of CTICC.
- 8.2 CTICC shall not be liable for the acts or omissions of any third party contractor contracted for the Exhibitor/Sponsor at the Exhibitor/Sponsor's request and on behalf of the Exhibitor/Sponsor, including but not limited to entertainers.
- 8.3 CTICC shall not be responsible for the safekeeping, storage, use or otherwise of any property brought into the Convention Centre. Property belonging to the Exhibitor/Sponsor or third parties shall be brought into and removed from the Convention Centre at own risk and the Exhibitor/Sponsor indemnifies CTICC and holds it harmless against any and all claims, losses or damages that may be suffered by any person in relation hereto. Such property will not be insured by CTICC.
- 8.4 The Exhibitor/Sponsor shall always remain liable to CTICC for the payment of any and all outstanding costs and charges incurred in respect of or attributable to it or its representatives, suppliers, contractors and/or employees, notwithstanding the manner in which payment is made. In addition, the Exhibitor/Sponsor shall be liable for all penalties, losses or damages charged, levied or claimed by any authority, service provider or third party in respect of or attributable to the Exhibitor/Sponsor and/or its representatives, suppliers, contractors and/or employees, which amounts shall be paid by the Exhibitor/Sponsor to CTICC on demand.
- 8.5 The Exhibitor/Sponsor acknowledges that given the layout of the Convention Centre and Exhibition Area, it is not possible for CTICC to provide adequate security to protect the Exhibitor/Sponsor's merchandise and other property.
- 8.6 The Exhibitor/Sponsor assumes all risk of loss of its merchandise, fixtures, displays and any other property located in the

Convention Centre including the Exhibition Area, storage or any other area where access has been provided to the Exhibitor/Sponsor and where such loss results from theft, vandalism and/or any other damage caused by any agent, employee or any other person at the Convention Centre. Furthermore, the Exhibitor/Sponsor acknowledges that security personnel are provided by CTICC as a service and that CTICC makes no representations regarding the adequacy of such security measures. CTICC recommends that the Exhibitor/Sponsor consults its own insurance representatives to obtain appropriate insurance cover for the assets.

- 8.7 The Exhibitor/Sponsor shall be responsible for any damage of whatsoever nature caused to the Exhibition Area and any areas made available to the Exhibitor/Sponsor during the Exhibition Period, or damage to or loss of the any fixtures, furnishings, utensils and equipment therein or to any other property of the Convention Centre, by any act, default or neglect of the Exhibitor/Sponsor or its representatives, suppliers, contractors and/or employees, and the Exhibitor/Sponsor shall pay to CTICC, on demand, the amount required to make good or remedy such damage or loss.

9 INDEMNITY AGAINST CLAIMS BY THIRD PARTIES

- 9.1 The Exhibitor/Sponsor hereby declares and warrants in favour of CTICC that the conclusion of the Agreement and the content, material, exhibits or make-up of the Stand or the Exhibitor/Sponsor's listing and logo do not infringe the rights of third parties.
- 9.2 The Exhibitor/Sponsor warrants that it will not intentionally infringe any intellectual property rights of other Exhibitor/Sponsors or third parties during the Exhibition Period.
- 9.3 The Exhibitor/Sponsor hereby indemnifies CTICC and holds it harmless against any and all claims and costs that may be made against the CTICC by any third party whomsoever (including, without limiting the generality of the foregoing) arising out of or in connection with the Exhibition and the Exhibitor/Sponsor's use of the Exhibition Area, except to the extent that such claims and costs are caused by the gross negligence or wilful default of the CTICC.

10. INSURANCE

The Exhibitor/Sponsor must maintain adequate insurance in respect of any loss or damage caused to any of its property, howsoever occurring, brought into the Convention Centre. In addition thereto, the Exhibitor/Sponsor is to insure against costs and expenses which it may incur as a result of the Exhibition being abandoned, cancelled, postponed or curtailed in whole or in part for whatsoever reason.

11. VIS MAJOR AND CTICC'S ANCILLIARY RIGHTS

- 11.1 The CTICC may postpone or cancel any Exhibition and terminate the Agreement, in the event of any acts of vis major arising including but not limited to fire, shortage of labour, strikes, lockouts, industrial unrest, restrictions, acts of God including COVID related threats or any other circumstances beyond the control of CTICC, which shall prevent CTICC from performing its obligations in terms of this Agreement.
- 11.2 In the event of the Agreement being terminated in the circumstances set forth in clause 11.1, CTICC shall repay the Exhibitor/Sponsor all the amounts paid under the Agreement, unless the CTICC does not communicate a postponement of the event. Repayments are subject to the deduction of an amount equal to the sum of the charges incurred by CTICC up to the date of termination including pre-paid costs, and that part of the Exhibition Charge attributable to the part of the Exhibition Period that has lapsed prior to such termination.
- 11.3 Should the Venue be damaged, but nevertheless remain substantially useable in the sole discretion of CTICC, then the Agreement shall not terminate, but the Exhibitor/Sponsor shall be entitled to a refund pro rata, of the consideration paid, having regard to the extent to which the Exhibitor/Sponsor is deprived of full beneficial use and enjoyment of the Exhibition Area.
- 11.4 Although CTICC recognises all relevant labour legislation, it is not responsible for any industrial action that may impact on an Exhibition.
- 11.5 Whilst CTICC will take all reasonable steps to ensure that the Exhibition is held on the dates and at the Venue/s specified in

the Schedule, it reserves its rights to reschedule or relocate the Exhibition in the best interests of the Exhibition as a whole. The CTICC shall not be liable whatsoever for any such rescheduling or relocation.

- 11.6 CTICC does not guarantee the number of attendees at the Exhibition and provides no warranties in this regard.

12. EXCLUSIVE SERVICES

12.1 CATERING

- 12.1.1 Unless otherwise agreed in writing between the parties, CTICC and/or its designate has exclusive right and responsibility for all catering within the Convention Centre.
- 12.1.2 The Exhibitor/Sponsor shall not be entitled to sell or arrange or procure the sale or dissemination of food, refreshments and/or beverages, unless authorised in writing by CTICC on such terms as may be stipulated by CTICC.
- 12.1.3 Food and/or refreshments required for purposes of the Exhibition shall be supplied exclusively by CTICC and/or an entity nominated by CTICC. The Exhibitor/Sponsor shall not purchase any food or refreshments from third parties, unless the prior written consent of CTICC has been obtained and on such terms as may be stipulated by CTICC and required licences have been submitted to CTICC.
- 12.1.4 CTICC reserves the right to leverage a service or corkage charge, for any food and beverages brought into the Convention Centre with the consent of CTICC, the determination of which shall be entirely at CTICC's discretion.
- 12.1.5 CTICC shall not be obliged to provide public catering services or to continue the provision of public catering services should CTICC determine that the attendance numbers at an Exhibition do not warrant such service or the continuation of such service.
- 12.1.6 Any beverage order arriving on-site without the required authorisation or payment will be removed and stored by CTICC (at the cost of the Exhibitor/Sponsor) until such time as the necessary approval is granted and the relevant fees have been paid.
- 12.1.7 The Exhibitor/Sponsor may request approval to showcase and offer tasters to visitors. Such requests may be charged a standard plating fee. Full payment of plating charged is required prior to the food (whether it be pre-made or raw ingredients) arriving on-site. Should this rule be disregarded authorisation to showcase such dishes may be retracted.

12.2 ELECTRONIC COMMUNICATION SERVICES

- 12.2.1 Unless otherwise agreed in writing between the parties, CTICC and/or its designate has exclusive right and responsibility for the provision of electronic communication services (including Wi-Fi and any other form of electronic communication service or access) within the Convention Centre.
- 12.2.2 The Exhibitor/Sponsor shall not be entitled to introduce, provide or arrange electronic communication services or access, unless authorised in writing by CTICC on such terms as may be stipulated by CTICC.
- 12.2.3 The Exhibitor/Sponsor shall not purchase any electronic communication services, from third parties, unless the prior written consent of CTICC has been obtained and on such terms as may be stipulated by CTICC and until the required licences have been submitted to CTICC.

12.3 PLUMBING SERVICES

- 12.3.1 Unless otherwise agreed in writing between the parties, CTICC and/or its designate has exclusive right and responsibility for the plumbing services within the Convention Centre.
- 12.3.2 The Exhibitor/Sponsor shall not be entitled to introduce, provide or arrange plumbing services or access, unless

authorised in writing by CTICC and on such terms as may be stipulated by CTICC.

12.4 WASTE REMOVAL SERVICES

- 12.4.1 Unless otherwise agreed in writing between the parties, CTICC and/or its designate has exclusive right and responsibility for the provision of waste removal services within the Convention Centre.
- 12.4.2 The Exhibitor/Sponsor shall not be entitled to introduce, provide or arrange waste removal services or access, unless authorised in writing by CTICC and on such terms as may be stipulated by CTICC.

13. BREACH AND TERMINATION

13.1 Subject to the other provisions of the Agreement, in the event that:

- 13.1.1 the Exhibitor/Sponsor decides to cancel for any given reason, the Exhibitor/Sponsor will be responsible for the full value stipulated on the contract.
- 13.1.2 the Exhibitor/Sponsor fails to pay, or guarantee, any amount payable to CTICC on or before the dates contemplated herein or in the Schedule, or fails to comply, despite written demand, with one or more provisions of the Agreement all of which are regarded as material;
- 13.1.3 the Exhibitor/Sponsor is placed into liquidation, is sequestered (whether provisionally or finally) or placed under business rescue;
- 13.1.4 the Exhibitor/Sponsor's goods or property are attached or removed under judicial process; or
- 13.1.5 the Exhibitor/Sponsor commits or causes or allows any breaches or any impending breach of the peace;
- 13.1.6 then CTICC shall, without prejudice to its rights at law or in terms hereof, be entitled to cancel the Agreement and retain any and all amounts paid to CTICC as pre-estimated liquidated damages.

13.2 Should the Exhibitor/Sponsor fail to remedy any breach capable of being remedied within 5 (five) days of written demand, and without any further notice to the Exhibitor/Sponsor and without recourse to the courts and without thereby waiving its right to hold the Exhibitor/Sponsor liable for any loss or damages suffered and/or to demand specific performance or further compliance with terms of the Agreement, then CTICC shall be entitled to cancel this Agreement.

13.3 Notwithstanding the provisions of clauses 13.1 and 13.2 above and without prejudice to CTICC's rights in terms thereof, in law or otherwise as provided for herein, if written notice of cancellation is received by CTICC from the Exhibitor/Sponsor and such cancellation is accepted by CTICC, then, the Exhibitor/Sponsor shall still be liable to pay the Total Charges.

13.4 The Exhibitor/Sponsor shall be liable and hereby agrees to pay to CTICC or its legal representatives on demand all tracing fees, legal costs on an attorney and own client scale and collection commissions payable by CTICC in respect of any action or proceedings which may be instituted against the Exhibitor/Sponsor in terms of or arising out of this Agreement including payment of any amounts due to CTICC.

14. JOINT AND SEVERAL LIABILITY

14.1 If the Exhibitor/Sponsor is made up of more than one person/entity, those persons/entities will be jointly and severally liable to CTICC in terms of the agreement.

14.2 It is the Exhibitor/Sponsor's responsibility to ensure all parties referred to in clause 14.1 are familiar with and comply with the information contained in the Agreement. They shall be responsible for ensuring that they, or any of their appointed agents, do not contravene any of the terms and conditions of the Agreement.

15. SURETYSHIP

The Surety hereby binds himself/herself as surety and co-principal debtor in solidum, jointly and severally with the Exhibitor/Sponsor ("Principal Debtor") for the due and proper fulfilment of all the obligations of, and for the punctual payment of all sums which are or may become due by, the Exhibitor/Sponsor to the CTICC ("the Creditor") under this Agreement.

16. JURISDICTION

The law of the Republic of South Africa shall apply to this Agreement and any other agreements concluded between the parties pursuant hereto and to the resulting legal relationship. Without limiting CTICC's right to proceed in any Magistrates' Court having jurisdiction, the parties hereby submit to the jurisdiction of the Western Cape High Court, Cape Town, in respect of any disputes which may arise between the parties.

17. VARIATION

No addition to or variation, consensual cancellation or novation of the Agreement and no waiver of any right arising from the agreement or its breach or termination shall be of any force or effect unless reduced to writing and signed by CTICC and by or on behalf of the Exhibitor/Sponsor.

18. RELAXATION

No latitude, extension of time or other indulgence which may be given or allowed by CTICC to the Exhibitor/Sponsor in respect of the performance of any obligation hereunder, and no delay or forbearance in the enforcement of any right of any party arising from the Agreement, and no single or partial exercise of any right by any party under the Agreement, shall in any circumstances be construed to be an implied consent or election by such party or operate as a waiver or a novation of or otherwise affect any of the party's rights in terms of or arising from the Agreement or estop or preclude any such party from enforcing at any time and without notice, strict and punctual compliance with each and every provision or term thereof.

19. SEVERABILITY

Save to the extent contemplated herein, the parties hereto acknowledge and agree that each phrase, sentence, paragraph and clause of the Agreement is severable, the one from the other, notwithstanding the manner in which they may be linked together or grouped automatically and if in terms of any judgment or order, any phrase, sentence, paragraph or clause is found to be defective or unenforceable for any reason, the remaining phrases, sentences, paragraphs and clauses, as the case may be, shall nevertheless continue to be of full force and effect.

20. NOTICES AND DOMICILIA

20.1 Any notice pursuant hereto may be served personally or sent by facsimile or e-mail to the addresses stipulated on the Schedule.

20.2 Such notice shall be deemed to have been duly given:

- 20.2.1 on delivery, if delivered personally or by courier to the parties' physical address;
- 20.2.2 on the date of transmission, if sent to the parties' facsimile number or e-mail.

20.3 Notwithstanding anything to the contrary contained or implied in the Agreement, a written notice or communication actually received by one of the parties from another including by way of facsimile or email shall be adequate written notice or communication to such party.

21. WHOLE AGREEMENT

The Agreement constitutes the whole agreement between the parties as to the subject matter hereof and no agreements, representations or warranties between the parties regarding the subject matter hereof other than those set out therein are binding on the parties.



I hereby accept all terms and conditions stated within this Exhibitor Agreement.

Signature

Date